# **2ND** QUARTER 2020

# sharedtrack

### COVID-19

STEPHEN DICKINSON | Sr. Director Employee Relations

new and difficult challenges for the Company— challenges that only months prior no one could have anticipated. I want to stress, infectious disease management is generally not within the purview of anyone's job responsibilities. That being said, I am extremely proud of how we -- as a team and as a Company -- have responded, and continue to respond, to the challenges presented.

The COVID-19 pandemic has presented

As many of you remember, in February and early March of this year, it was pretty much "business as usual" for Conrail at the time. On March 9, 2020, however, due to increased concerns and news coverage of COVID-19, we took the simple step of establishing a Coronavirus Preparedness Committee in order to monitor and evaluate the spread of the virus and discuss possible measures that we might take in the event that it continued to spread. By March 15, 2020, however, due to the accelerated spread of the virus within the United States and in an effort to protect the safety of our employees and the continuity of our business, we took the following steps: 1) transitioning immediately to a voluntary work-from-home policy, where feasible; 2) separating critical infrastructure into multiple facilities; and, 3) implementing social distancing guidelines and cleaning/ disinfecting measures for those employees who could not work from home. In addition, we promulgated the first iteration of our COVID-19 Prevention and Response Policy on March 16, 2020, which laid the

groundwork for how we would handle COVID-19-related issues going forward.

While many companies in the United States had the luxury of watching the pandemic spread from afar, due to our proximity to New York City, we were not so lucky. Within a matter of only a few weeks, we went from zero affected employees to nearly three dozen, almost exclusively in Northern New Jersey. During this time, Human Resources and all levels of Conrail leadership, including our Medical Department, were in constant contact, 24 hours a day/7 days a week, assessing and responding to the situation. It was not easy, but from this enormous team effort, we have developed, from the ground up, what I believe are comprehensive and effective prevention and response policies and procedures. These policies and procedures combined have resulted in us reducing the number of employees impacted by COVID-19 from nearly three dozen in April 2020 only a few as of today's date. Most telling, when we have employees who are diagnosed or presumed to be positive with COVID-19, because our employees are properly following policies and procedures, we are seeing few instances where there is any risk of community-spread within the workplace.

While, again, I am proud of the work that we have done and continue to do with regard to COVID-19, I do want to stress that we are not out of the woods yet – continued success will require continued commitment to treating our own safety, and the safety of our coworkers, with the utmost importance.

# 2 Message from the President

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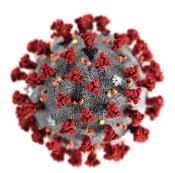
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### **Being Successful in These Uncertain Times**

First and foremost, I hope you and your loved ones are staying healthy.

The last three months have been anything but business as usual in our personal lives and the jobs we perform at Conrail. The onset of the COVID-19 pandemic beginning in mid-March had an immediate impact on our workforce, resulting in some of our employees being out of work for several weeks. Thankfully, those affected employees have recovered and returned to work, and the number of new cases by mid-May had diminished. Unfortunately, COVID-19 also had an impact on business volumes that is continuing. As a result, we've had to make necessary adjustments in our Operating Plans, and we are managing this very closely. We are hopeful and optimistic that rail volumes will rebound in the second half of 2020 as businesses return to work and the economy recovers.

I want to take this opportunity to thank everyone on the Conrail team for your commitment and resilience during this period that kept Conrail operating and providing service to our customers. I would like to recognize in particular our frontline employees your teamwork and commitment during these last few months were critical to maintaining business continuity; thank you for getting the job done. So many depend on us for delivering essential goods and supplies ranging from food products, medically-related supplies, energy products, and necessities to keep homes and businesses operating on a daily basis. I cannot stress enough the importance of the work that you do as essential employees in providing for the needs of our customers and the economy as a whole. Much of the essential work that Conrail performs cannot be done from home, and this requires the majority of our employees to come to work each day while taking the necessary preventive measures to ensure your own

safety and the safety of those you work around. It is our priority to support you in this important and continuing endeavor.

The COVID-19 pandemic has had a significant impact on our employees at work and in their personal lives, and this is clearly one of the most challenging issues we as a company and industry have ever had to deal with. Accordingly, for the foreseeable future, it is necessary that we all stay focused on following the recommended CDC guidelines for social distancing, wearing masks in high contact areas, ensuring that our facilities and equipment are kept clean, and maintaining personal hygiene to the fullest extent possible. We all have to accept personal responsibility, whether working in field operations or at headquarters locations, in understanding that our commitment to following these guidelines is truly the key to our success to minimize exposure and the risk of future COVID-19 cases. Please check Conrail's website regularly, as it continues to update information regarding guidelines and company policies as the COVID-19 pandemic evolves.

Conrail's first priority has been and continues to be the safety of our employees and their families. We are truly living in unprecedented times, and undoubtedly the potential impact of COVID-19 coronavirus will continue for the balance of 2020 and beyond. Be assured, by working together and following best practices, we will be successful in getting through this.

Thank you again for all that you do - stay focused, stay informed, and be safe.

Timothy C. Tierney President and Chief Operating Officer

### Detroit

Chrysler 50,166 cars US Steel 11,269 Ford 8.272 Detroit Salt 6.487 Marathon Petroleum 6,359 Metalsa 3.693 Omnisource 3,226 PVS 2.594 BASF 2,335 101.269 (Represents 88% of total cars handled)

### **Top 10 Customers**

Northern NJ/SI Doremus Auto Terminal 35,217 cars Shell Oil Products 28,333 Kinder Morgan 19,955 **Ridgefield Heights** Auto Terminal 15.153 Covanta 4 Recovery 7.325 East Jersey Railroad Terminal 6,875 Tropicana 6,437 Foreign Auto Preparation 6,229 Phillips 66 5,958 Raritan Central Railway 5.862 137,444 (Represents 69% of total cars handled)

### PA/SOUTH NJ

Eddystone Rail Company 19.633 cars Braskem America 11.478 Paulsboro Marine Terminal 11.583 Sunoco 10,555 Kinder Morgan 8,120 SMS Rail Service 7.155 Winchester and Western 5,357 LIS Steel 4.116 Monroe Energy 4.065 Paulsboro Refining Company 4,065 85.130

(Represents 55% of total cars handled)

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# PVS Chemicals Produces Hand Sanitizer for Its Front-Line Truck Drivers and Donates Product to First Responders

WILLIAM AYARS | Service Delivery Compliance Officer

As the demand continues for critical items needed by workers amid COVID-19, PVS Chemicals is producing its own hand sanitizer for its front-line truck drivers and has donated product for first responders, starting with Detroit and Buffalo.

PVS chemists earlier this month began formulating hand sanitizer using raw materials that are currently in the PVS portfolio. It is being manufactured at its Sharonville, Ohio facility (near Cincinnati) and bottled at its Detroit location.

"We all know how crucial our front-line workers are, including first responders, and we are committed to helping others especially during these uncertain times," said PVS Chemicals President and CEO David A. Nicholson. "We are proud of our employees who continue to deliver products to our customers for use in a variety of applications to assist first responders and other people in need."

Since making the first batch of the hand sanitizer this month, PVS has donated more than 1,000 bottles of the product to Detroit organizations for use by healthcare workers and first responders. PVS also donated a 10-gallon drum of hand sanitizer to the Erie County Sheriff's Office in Buffalo for bottling. The sheriff's office also is combining the hand sanitizer with donated dry wipes from another company to create disinfectant wipes.

"Our mission is to assist in any way possible with making Southeast Michigan a better, safer place to live and work," said Detroit Crime Commission Executive Director Andy Arena. "PVS Chemicals has supported Detroit's public safety community in this mission for many years. It has been our honor and pleasure in assisting PVS in this project. Supplying hand sanitizer, a crucial component of PPE, to first responders will undoubtedly make their job safer." said Patti Kukula, Executive Director, Detroit Public Safety Foundation. "PVS switching its processes to making hand sanitizer for the protection of our first responders on the job was timely and greatly appreciated. PVS' actions make all of us stronger to fight this invisible enemy."

Deputy Aaron M. Naegely, Erie County Sheriff's Office, added, "We appreciate how community members and businesses, including companies like PVS Chemicals, have come together to help the war against COVID-19 here in Erie County. The hand sanitizer and creation of the disinfectant wipes was 100% made possible thanks to PVS."

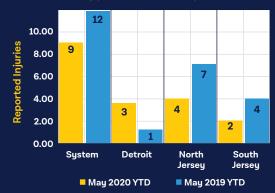
### Meet the Crew FL24

### WILLIAM AYARS | Service Delivery Compliance Officer

The FL24 operates in Conrail's Lincoln Yard on Detroit's west side. The Tuesday through Saturday afternoon job serves Marathon Petroleum's Melvindale Refinery, Central Detroit Warehouse, GLE Metals, and Schrader Tire and Oil. FL24's crew is Engineer Brad Fettig and Conductor Andrew O'Connor. Brad joined Conrail in 1999 and Andrew has been with the company since 2012. "I like it here," said O'Connor, "it's a great job." Conrail began working with Marathon Petroleum and Savage Services in March to build a new office trailer at Lincoln Yard. The new trailer allows crews to sign up at Lincoln Yard, helping them avoid transit delays through Detroit's busy Ecorse Junction. "This thing is great," said Fettig. "We get here, have a cup of coffee, go through our paperwork and have a job briefing. We get out the door and we're right in the industry, there is a lot less time wasted trying to get to the industries," he added.

### Safety/Service Measures

Maintaining a safe workplace is our # 1 Goal. Overall, safety performance has improved in 2020.



SYSTEM 25% Improvement 2020 vs. 2019 DETROIT 200% Increase 2020 vs. 2019 NORTH JERSEY 43% Improvement 2020 vs. 2019 SOUTH JERSEY 50% Improvement 2020 vs. 2019



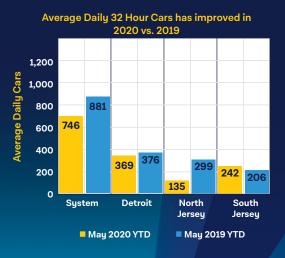
SYSTEM 167% Increase 2020 vs. 2019 DETROIT 17% Improvement 2020 vs. 2019 NORTH JERSEY 258% Increase 2020 vs. 2019 SOUTH JERSEY 246% Increase 2020 vs. 2019



## Safety/Service Measures

The number of Derailments has decreased in 2020 vs. 2019 50 49 40 30 27 20 10 13 12 11 0 Detroit North South System Jersey Jersey May 2020 YTD May 2019 YTD

SYSTEM 45% Improvement 2020 vs. 2019 DETROIT 69% Improvement 2020 vs. 2019 NORTH JERSEY 43% Improvement 2020 vs. 2019 SOUTH JERSEY 27% Improvement 2020 vs. 2019



SYSTEM 15% Improvement 2020 vs. 2019 DETROIT 2% Improvement 2020 vs. 2019 NORTH JERSEY 55% Improvement 2020 vs. 2019 SOUTH JERSEY 17% Deterioration 2020 vs. 2019

# GCT USA- North Jersey

MOE MEGALI | Terminal Superintendent

One of Conrail's strategic customers in the North Jersey Shared Assets Area is Global Container Terminal – New York (formerly known as New York Container Terminal "NYCT"). GCT's focus is providing seamless port management services for the large ocean carriers that call on the Port of New York.

Conrail works closely with GCT-NY to provide efficient service. Rail operations are centered at the SIRR's Arlington Yard, where GCT-NY and Conrail exchange traffic each day. The Port is open and operating under normal conditions amid the unfolding health crisis associated with COVID-19.

As they continue to work with all supply chain partners, operators are working hard to help sustain the economy and support the 28 million consumers in the local region.

To ensure the safety of their employees, they have set up safety measures such as temperature checks, social distancing, and enhanced PPE requirements, including masks and gloves. GCT Bayonne and New York have had ZERO inoperable days since the health crisis began.

The most notable of the adjustments they've made since the COVID-19 outbreak is the development of new procedures to ensure any and all healthcare commodities are expedited. All requests for COVID-19-related supply shipments are fast tracked off the ships and out of the terminal. "Our most notable shipments have been respirator parts, about 6 per week, numerous PPE shipments for various customers, about 5 per week for the last 1.5 months as well as gloves, COVID-19 testing supplies, and N-95 facemasks," said Brian Kobza, Director of Marketing and Sales, GCT USA.

# Meet the Crew ME2

MOE MEGALI | Terminal Superintendent



The North Jersey Crew ME2 works at Metuchen Yard and provides service to RCRY (Raritan Central Railway) and customers at Amtrak North East Corridor.

Conductor Kenneth Staggers and Engineer Richard Carl have worked together on and off for 20 years.

Richie and Kenny shared

some insightful guidance to the new Conrail generation. "Work together as a team and work safely to make sure everyone goes home safe to their families. That is our number one priority." Richie has 31 years of service and 30 years injury free. He's a proud father to his 22 year old daughter, and comes from a long line of railroaders. His grandfather worked as a conductor for the PRR. He loves to spend his time away from the Railroad being outside doing photography and hiking .

Kenny has 21 years of service with 13 years injury free and has 5 children. His son Tahan also works for Conrail as a Stevedore at the Ridgefield Auto Terminal. Kenny took a moment to express how much he enjoys coming to work every day. "Working for Conrail is a dream come true and I'm living the dream." In his off time, Kenny loves working out, cooking, eating healthy and spending time with his family.

# **Customer Highlight: Braskem**

Courtesy of 6 ABC

MARCUS HOOK, Pennsylvania (WPVI) -- In Delaware County, Pennsylvania, there's a group of people sleeping at work for nearly a month to make equipment to help keep others safe.

At Braskem America in Marcus Hook, workers are sleeping, eating and working at their plant for 28 days to make equipment for health care workers.

"We're isolated in here, we're staying in here 28 days, 24/7, 12-hour shifts," said Joe Boyce, the shift supervisor at Braskem America.

The group met with managers trying to figure out how they could do something to help in America's battle against COVID-19.

"We found very quickly that our role in this is keeping that plant running safely and securely," said CEO Mark Nikolich.

The group split among two shifts to make polypropylene, a non-woven fabric used to make N95 masks, hospital gowns, hoods and sanitary wipes all critical in the coronavirus battle.

"Everybody is doing their part. We're jelling real well. Great camaraderie, everything is going fantastic," said Boyce.

The company gave them an increase in wages and provided beds, kitchens, groceries, internet access and iPads.

"They all live, eat and sleep at the plant, so you can imagine they had to create living quarters," said Nikolich. "And we're proud of how they are performing and we're proud of how their family and friends are celebrating what they are doing."

Recently, they reached the critical halfway point and their family and friends were allowed to drive by the plant to show their support.

"To our families at home, we just want you to know that we miss you so much, and we're all looking forward to coming home and seeing everybody. We're all in this together," said Boyce.

### Homemade Masks

JOHN HIGGINS | Terminal Superintendant

Engineer Larry Tambussi's wife took the time to make reusable masks for a number of South Jersey employees.

"It's a true testament to the types of employees and families we have at Conrail. When we say we're a family, we mean it," said Terminal Superintendent John Higgins. "These guys rely on each other for their safety, but they are not the only ones that rely on them. We all have families, and our families rely on us to make sure we all come home at the end of the day. Larry's wife making these masks is an amazing gesture that only strengthens the bond amongst us, and it's people like her that makes us even more proud to be part of the Conrail family. We can't thank her enough for her time, her dedication, and her selfless act making these masks," he added.

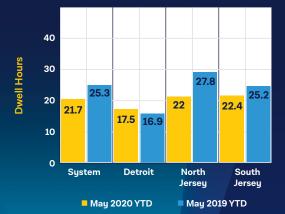
"She's always been a selfless person. Others always came first, she always came last. She's an amazing woman. Even during the toughest of times, she can't help but to find ways to help others," said Larry. "That's just the type of person that she is; she truly is amazing. I could go on and on, but the right words don't exist to express how wonderful she is. She always goes above and beyond with everything, she always has," he added.

### Safety/Service Measures

On Time Road Train Departure performance has



SYSTEM 16% Improvement 2020 vs. 2019 DETROIT 8% Improvement 2020 vs. 2019 NORTH JERSEY 24% Improvement 2020 vs. 2019 SOUTH JERSEY 12% Improvement 2020 vs. 2019



SYSTEM 14% Improvement 2020 vs. 2019 DETROIT 4% Deterioration 2020 vs. 2019 NORTH JERSEY 21% Improvement 2020 vs. 2019 SOUTH JERSEY 11% Improvement 2020 vs. 2019

Yard Dwell Time has improved in 2020 vs. 2019

# We would like to recognize all of our employees who have reached injury free milestones. Thank you for your dedication to safety.

# **Injury Free**

### DETROIT

Joshua Kraniak, Machine Operator, 5 Years of service Michael Kreger, Signalman Trainee, 5 Years of service Rebecca Regulski, Secretary/Admin. Asst., 5 Years of service Terry Emeigh, Foreman, 20 Years of service Donald Howell, Conductor, 20 Years of service

### **MOUNT LAUREL / PHILADELPHIA**

Amadu Koroma, Comm. Network Engineer, 5 Years of service Alexander Kovalev, Sr. IT Engineer, 5 Years of service Francine Monteleon, Admin. Asst., 5 Years of service Anthony Taylor, Document Specialist, 5 Years of service Michael Unterbrink, ER Generalist, 5 Years of service Thomas Cannon, Chief Clerk, *10 Years of service* Sara Cavanaugh, Customer Service Rep., *10 Years of service* Rachael Crandley, Director Business Dev., *10 Years of service* Jennifer Ryan, Workforce Planning Mngr., *10 Years of service* Justin Kania, Train Dispatcher, *15 Years of service* Rui Silva, Supervisor Communications, *20 Years of service* Philip Delisi, Supervisor Service Delivery, *25 Years of service* 

### **NORTH JERSEY**

John Bodyl, C&S Maintainer, 5 Years of service Randie Canlas, Stevedore, 5 Years of service William Dugan, B&B Laborer, 5 Years of service Richard Jackson, Conductor, 5 Years of service Rocco Masse, Vehicle Operator, 5 Years of service Michael Mendoza, Stevedore, 5 Years of service Alexander Reinsmith, Asst. Spvr. Structures, 5 Years of service Luis Rodriguez, Conductor, 5 Years of service Terrance Simpson, C&S Maintainer, 5 Years of service David Smith, Carman, 5 Years of servicee Nicholas Stewart, Signalman, 5 Years of service Thomas Stout, Conductor, 5 Years of service Eric Tice, Machinist, 5 Years of service Tahan Williams, Stevedore, 5 Years of service Stephen Zipp, Stevedore, 5 Years of service Michael Rose, Carman, 10 Years of service Jorge Velazquez, Billing/Posting Clerk, 10 Years of service

### NORTH JERSEY (CON'T)

Matthew Worrell, Intermodal Manager, 10 Years of service Michael Zin, Foreman, 10 Years of service John Cunha, Foreman, 15 Years of service Joseph Daniels, Block Operator, 15 Years of service Jose Goncalves, Asst. Mngr. Auto Terminal, 15 Years of service Jason Maher, C&S Maintainer, 15 Years of service Adrien McGlynn, Inspector, 15 Years of service David Smith, Vehicle Operator, 15 Years of service Andrew Arias, Engineer, 20 Years of service Irving Brown, Conductor, 20 Years of service Mark Davis, Conductor, 20 Years of service Francisco Estevez, Block Operator, 20 Years of service Timothy Hart, Maintainer/Repairman, 20 Years of service Thomas Pilger, Terminal Superintendent, 20 Years of service James Quarterman, Conductor, 20 Years of service Paulino Quintela, Conductor, 20 Years of service Edward Risher, Conductor, 20 Years of service Darryl Simmons, Engineer, 20 Years of service

### SOUTH JERSEY

Eric Blade, Vehicle Operator, 5 Years of service Patrick Kelly, Foreman, 5 Years of service Robert Kilchrist, Conductor, 5 Years of service Mark Lombardo, C&S Maintainer, 5 Years of service James Pennington, Conductor, 5 Years of service Brandon Reitz, Machine Operator, 5 Years of service Vladislav Shpats, Vehicle Operator, 5 Years of service Richard Smith, Foreman, 5 Years of service Frank Forant, B&B Foreman, 10 Years of service John Freni, Electronic Technician, 10 Years of service Alexander Hoey, Supervisor Structures, 10 Years of service Randall Sweeney, Car Repairman, 10 Years of service Newton Wallen, B&B Foreman, 10 Years of service Cornell Jones, Foreman, 15 Years of service Joseph Love, Engineer, 20 Years of service Vernon Lowe, Conductor, 20 Years of service Daniel Miller, Engineer, 20 Years of service Bryan Rainey, Conductor, 20 Years of service Noel Rodriguez, Conductor, 20 Years of service Rickey Smith, Conductor, 20 Years of service Kevin Voss, Mngr. Car Dpt. Operations, 20 Years of service

# **Conrail Adapts to Keep Moving Freight**

DOUG ADAMS | Supervisor Service Delivery

The COVID-19 pandemic of 2020 has affected the lives of people all over the world. Obviously the railroad is no exception and the Conrail Mount Laurel office has taken certain steps to help remain a safe and productive workplace in these difficult times.

One of the initial things that was taken into account was to reinforce the social distancing that is happening out in our rail yards and putting it into place in the office. This was first achieved by assigning all positions a degree of how essential it is for the work to be performed on site. Level 1 positions are ones that absolutely require attendance in the building, like a train dispatcher or customer service representative. Managers and department heads are Level 2, while employees who can work 100% remotely via Conrail provided laptops are deemed Level 3. When Level 1 or Level 2 employees are working in the office, they are expected to respect social distancing guidelines that have been put in place around the office.

The next step was taking social distancing even further and splitting up the work force into multiple locations. Employees that couldn't work at home were split between the Mount Laurel office, the Bellmawr facility, and the Philadelphia office. People were split into these locations by jobs worked, what shifts they worked, and days in the office. Relationships employees have amongst each other outside Conrail was also taken into account as another tactic used to avoid cross contamination in the work place.

Social distancing is not the only part of the preventative measures that has been utilized these past few months. The cleanliness and sanitization of the workplace has been given top priority. All employees have been informed to make sure everyone is cleaning their workspaces with the company-provided disinfectant sprays and wipes before and after all shifts. Hand sanitizers have been placed at all workspaces; face masks have been made available to all employees, and they are required to wear them outside of their work stations. Outside cleaning service vendors have been hired to give the workspaces deep cleans at a bi-monthly rate. Personalized keyboards and mice have been assigned to all employees in the movement office so no one is sharing equipment.

All of these measures have come together to try and provide the safest possible work environment for Conrail employees. Open communication between workers and following safety protocols will give everyone the best chance to work safely and effectively until the railroad and the world is able return to normal.

### Steven Vant Among Railway Age Magazine's "10 Under 40 Fast Tracker"

KATHY DURSO | Executive Assistant



**Steven Vant** 



**Kevin Christy** 

Every year, Railway Age magazine recognizes up and coming railroad leaders for their "Top 10 Under 40 Fast Trackers" award. Railroaders across North America under the age of 40 are nominated by railroads and contractors for their leadership skills and the impact they are making in their respective fields. From these nominees, Railway Age Magazine selects the "best of the best" and this year, Conrail's own Steve Vant was chosen for this honor. Not only does Steve excel in the areas of railway signaling and operating rules, but he was also a major contributor to the PTC subcommittee responsible for creating the very first NORAC PTC Operating Rules. He has been a driving force behind the implementation of many modern signaling technologies and the overall modernization of Conrail's Signal Department. Steve and the other honorees received their awards at the annual Railroader of the Year Dinner on March 10 in Chicago.

Kevin Christy, Assistant Controller, received Honorable Mention for his accomplishments during his 7-year railroad career working in the Finance Department.

In recognition of their dedication to Conrail's Core Values – People, Risk, Service, Productivity, and Initiative, we say "Congratulations, Steve and Kevin!"



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## Continuing Education Assistance:

Conrail offers a tuition assistance program for employees who want to further their education by taking courses in a businessrelated area. Courses must be taken at an accredited university, college, or public vocational school. They may include Associate or Bachelor degree programs, graduate courses directly related to an employee's current position, and non-degree programs leading to a professional license or certification. Costs covered by the program include tuition, registration, required textbooks, and lab fees. All courses require prior approval by an employee's supervisor or Department Head.

For information about Conrail's Continuing Education Assistance program contact:

Conrail - Continuing Education Assistance 1000 Howard Blvd, 4th Floor Mt. Laurel, NJ 08054

(856) 231-7244



In recognition of his dedication to Conrail's Core Values - *People, Risk, Service, Productivity and Initiative* 

**Conrail Congratulates** 



Steven Vant Signal Engineer

on being named one of Railway Age's 10 Rising Stars Under 40

Consolidated Rail Corporation www.conrail.com