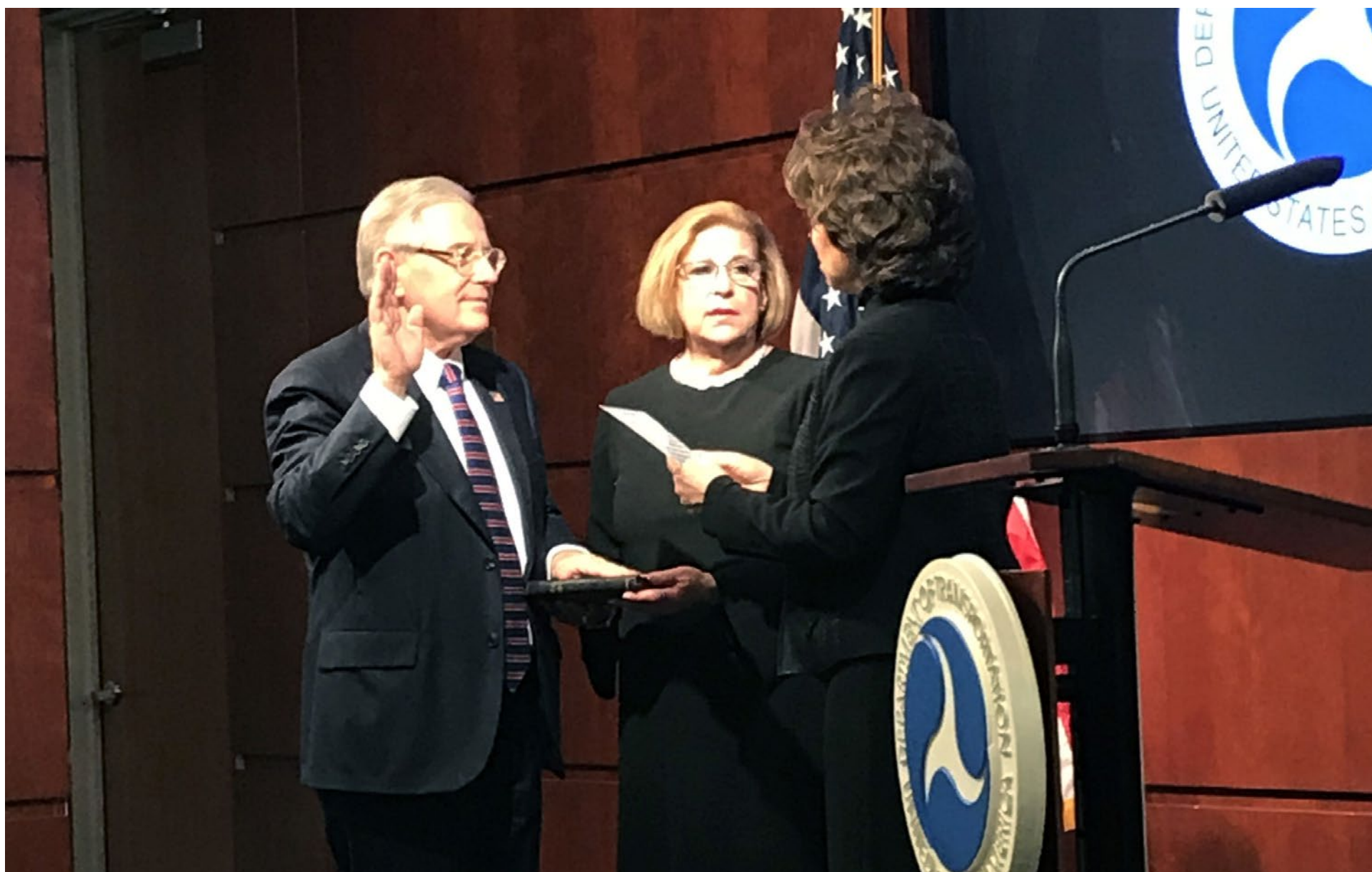


FEBRUARY
2018

Shared Track



Batory Sworn in as FRA Administrator

RONALD L. BATORY, former President and Chief Operating Officer of Conrail, took the oath as our nation's Federal Railroad Administrator on February 28, 2018 in Washington, DC. He is responsible for managing the agency's regulatory oversight of more than 800 railroads, including enforcement of safety laws and regulations.

All of Conrail congratulates Ron on his appointment, and wish him every success in his new position.

Conrail Celebrates the Holidays

By Stephen McGinnis, Communications Coordinator, and Scott Cyrus, Senior Trainmaster, Detroit

CONRAIL BELIEVES it's important that employees realize their hard work and dedication does not go unnoticed, and to show their appreciation during the holiday season, they hosted the annual Conrail Holiday party at the Cedar Gardens Banquet Hall in Hamilton, NJ on December 16th and on December 17, Conrail's Detroit employees and families celebrated a very successful Holiday party at the Park Place Banquet Hall.

Employees received a Conrail Christmas ball and elf craft hats and pencils were handed out to their children. The Delaware and Susquehanna Model Railroad Club awed everyone in attendance with their impressive model railroad display for the 3rd year in a row. Throughout the dining area and lobby caricature, balloon and face paint artists were busy all day creating holiday cheer for everyone as well.

To the delight of everyone Santa Claus and Mrs. Claus even made a special visit, arriving on a Mercerville fire truck. They took photos with anyone who wanted one, and many children could be seen going back to tell them something else they wanted him to bring on Christmas morning.

In the main dining area, Magician Bob Conrad entertained young and old with his performance that included tricks, puppets, illusions, singing, and some audience participation.

In Detroit employees and their families enjoyed a host of amenities including air-brushed face paintings, photo booths, constructing balloon animals, Christmas

stocking crafting, raffles and more.

On the menu side, there was an abundance of hot foods and desserts for employees to enjoy. We would like to send a special thanks to the Redford Model Railroad Club, once again, for participating in our Holiday party. They set up their model train station consisting of over 60 linear feet of model railroad that kept employees and their families going back for more views!

Of course, the highlight of the event was the arrival of Santa Clause on the Dearborn, Michigan fire truck. With children eagerly awaiting the sirens and lights, Santa was greeted with open arms. As the 2017 year comes to an end, we can chalk up another successful Conrail Christmas event and look forward to 2018!

We would like to thank everyone who joined us to celebrate the holidays and to everyone who helped make this year's holiday party another great success.

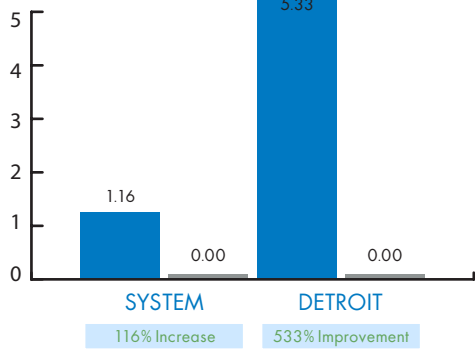


Detroit Shared Assets Area

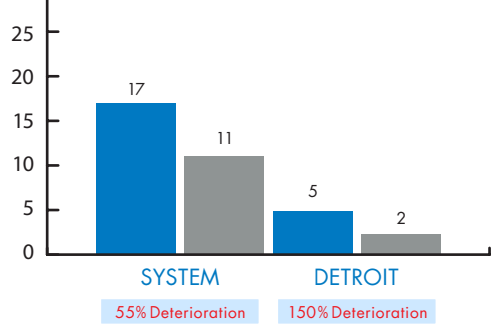
DETROIT SAFETY AND PERFORMANCE METRICS

■ Jan. 2018 YTD ■ Jan. 2017 YTD

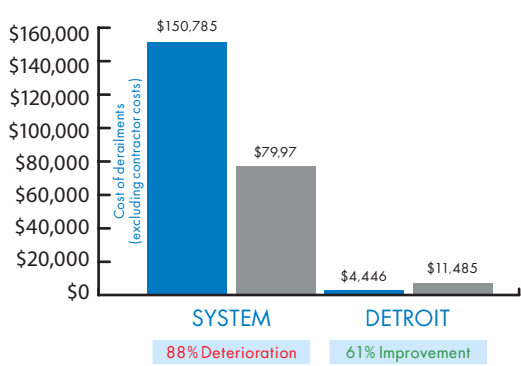
EMPLOYEE INJURY RATE



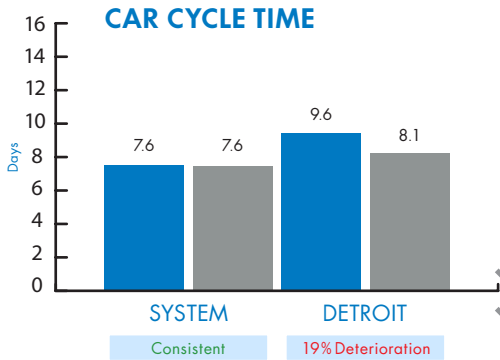
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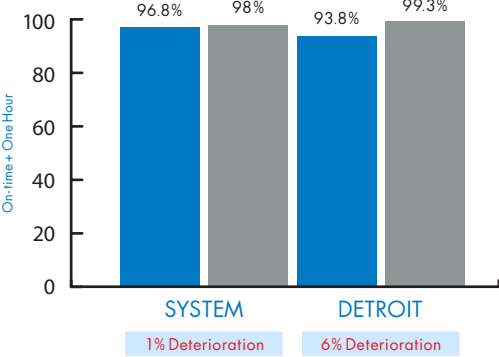
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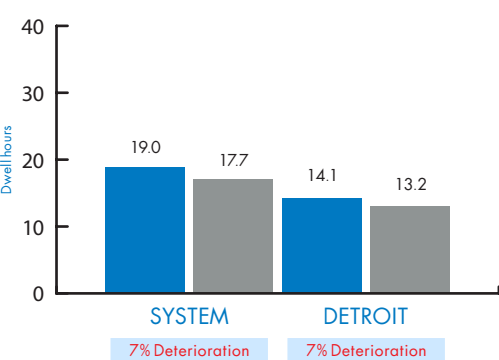
CAR CYCLE TIME



ON TIME DEPARTURES



YARD DWELL TIME



Nicholson Terminal & Dock

By: Kory Johnson, Detroit Terminal Superintendent

NICHOLSON TERMINAL & Dock Company offers 2 terminals (Detroit & Ecorse) both with a variety of services that include truck, rail car and barge loading and unloading, container stuffing and stripping, securing, cargo sorting, cargo assembling and short and long term storage.

Nicholson Terminal & Dock Company have the largest Terminal Facilities in Michigan with 5,550 ft. of dock length and over 80 acres of yard space.

They maintain the proper equipment and facilities to handle many different cargos, such as steel slabs, hot and cold rolled steel coils, and steel plate. In addition, bulk products like mill scale, cold bricketted iron and other ferrous metal alloy materials are handled effectively and efficiently.

They are also equipped and experienced in handling most heavy lift project cargo, including machine presses and a variety of manufacturing equipment.

The company employs approximately 100 individuals year round and approximately 250 individuals during the peak of the shipping season.

Nicholson Terminal & Dock Company offers comprehensive vessel repair services including a full function dry dock. They have over eighty years of experience working on the repair needs of Great Lakes and Ocean vessels. Their services can range from minor repair jobs to complex major repairs.

They regularly perform maintenance work on tugs, barges, cargo handling vessels, and passenger carrying vessels.

To complement their vessel repair services Nicholson Terminal & Dock Company maintains and operates a full service machine shop. Unique vessel repair services can be addressed as well as non-vessel machining services.

Conrail Managers Train in Nation's Capital

By Jocelyn Hill, Assistant General Council and Steve Hart, Manager of Risk and Compliance

IN OCTOBER 2017, a group of Conrail managers attended communications training in Washington D.C., hosted by Conrail's Communications Consultant, APCO Worldwide. The program was designed jointly by Conrail and APCO to provide managers with greater tools to help deal with high pressure conversations in board meetings, dealing with angry crowds, or difficult conversations with employees.

The program was structured into three basic elements. Day one began with a lecture by Kent Jarrell, a former broadcast journalist for 20 years and APCO's Executive Director of Global Crisis Management. Kent provided tips and techniques illustrated by TV news clips and guided conversations that apply to Conrail situations. Next, the group prepared for and met with Congressional staff on Conrail-specific issues, followed by a tour of the Capitol Building which included a visit to the Senate floor. On Day Two, the group reviewed what they learned the previous day, received additional briefing and tips from Jarrell, then split up into individual groups for break-out scenarios. Participants had to prepare for and address two situations, with APCO team members facilitating each scenario.

Scenario 1 - Managing Multiple Questions at Once: The Company makes the decision to no longer provide company cell phones to employees effective immediately. Instead, they will provide a monthly credit to each employee to use towards their personal cell phone plans. Headquarters has informed managers that they will not be making a company-wide announcement and managers are to relay this information to their direct reports.

Scenario 2 - Having Difficult Conversations One-On-One: Following a substantial service interruption (i.e. derailment, construction, etc.), there is a significant delay in shipment of goods to customers. Email communications have been sent to affected stakeholders, but the company continues to receive complaints and questions from customers related to their dissatisfaction over the delay. Headquarters has requested that

employees reach out to their contacts for one-on-one conversations to address their concerns.

The participants then practiced the scenarios in real time with Jarrell asking a variety of questions so they could practice the new techniques they had just learned.

Our managers already put to use what they learned as part of pre-meeting preparation. The key takeaways from the training were that we can achieve better outcomes from any conversation by asking and answering a few simple questions when preparing for a meeting: Who is the audience? What are you hoping to accomplish from the conversation? What could possibly go wrong? We can then plan responses depending on differing answers to any of those questions.

Based on positive reviews of the program from all participants, we will be making a similar program available to additional participants in the near future.



Philadelphia/Mount Laurel

CONRAIL MISSION STATEMENT AND CORE VALUES

In 2018, Conrail is unveiling a corporate Mission Statement and Core Values to provide direction for our company and focus for our employees and the services they provide. They are intended to further strengthen and emphasize the importance of what we do as a company. We ask that all employees develop an understanding of this message so that together we can take Conrail where it needs to go.



President & COO Timothy Tierney



**OUR
MISSION:**

"Providing the safest, most progressive and efficient transportation services in the markets we serve."



Conrail's **CORE VALUE TRAIN**
"gets us where we need to go."

Connections

Mount Laurel/Philadelphia

Injury-free Years of Service

- James Hasselman, IT Analyst, 5 years of service
- Steven Hart, Manager Risk & Compliance, 10 years of service
- Erica Beverly Jordan, Chief Clerk, 10 years of service
- Lisa Jones, Manager Workforce Planning, 15 years of service
- Eric Levin, Assistant Chief Engineer, 25 years of service

Detroit

Injury-free Years of Service

- Bryan Jones, Foreman, 5 years of service
- Daniel Walker, Yardmaster Trainee, 5 years of service
- Gregory Wilson, Conductor, 5 years of service
- Antonio Salvatore, Conductor, 5 years of service
- Scott Wangelin, Welder, 10 years of service
- Craig Rendon, Machine Operator, 10 years of service



“Safety is a culture. I’ve been able to serve 20 years injury free thanks to the collective efforts of our Conrail Detroit family. By both practicing and teaching communication, compliance and eliminating exposures to our teammates, we in turn create a safe environment for ourselves and ensure a safer future. We truly are our brothers’ keepers,” said Engineer Eric Fisher, 20 years of service injury free.

South Jersey

Injury-free Years of Service

- Edison Jean-Babptiste, Conductor, 10 years of service
- Leo Cardillo, Trackman, 10 years of service
- William Lawlor, Mechanic, 10 years of service
- Allen Blank, C&S Maintainer, 10 years of service
- Mar Mcpeak, Conductor, 15 years of service
- David Ohr, Signal Supervisor, 15 years of service
- Damon Petty, Machine Operator, 15 years of service
- Andrew Duffy, Machine Operator, 15 years of service
- James Bridges, Engineer, 30 years of service



“You have to trust yourself and everyone around you to do the job right and always use the right tool for the job,” said Carman Robert Brophy, 20 years of service injury free.

North Jersey

Injury-free Years of Service

- Anthony Barnett, Engineer, 5 years of service
- Donald Mcilwrath, Carman, 5 years of service
- John Gomes, Track Supervisor, 5 years of service
- Michael Zazzarino, Engineer, 5 years of service
- James Reif, Carman, 5 years of service
- Javier Teron, Engineer, 5 years of service
- Michael Kryskowiak, Carman, 10 years of service
- Nicholas Pichardo, Machinist, 10 years of service
- Eric Anderson, Conductor, 10 years of service
- Timothy Piombino, Carman, 10 years of service
- Joseph Harris, Conductor, 10 years of service
- John Angulo, Carman, 10 years of service
- Brian Taylor, Manager Car Dept. Organizations, 10 years of service
- Ralph Rahner, General Clerk, 15 years of service
- Adam Maliborski, Foreman, 15 years of service
- David Colon, Foreman, 15 years of service
- John Stanberry, Foreman, 15 years of service
- Eddie Dicker, Senior Trainmaster, 25 years of service
- Joseph Perez, Manager Service Design, 25 years of service
- Neil Cavalier, Engineer, 30 years of service

First Anniversary

- Javaughn Gittens, Stevedore, 1 year of service
- Alec Koegler, Electrician, 1 year of service
- Federico Lopez, Stevedore, 1 year of service
- Arnel Manlulu, Stevedore, 1 year of service



“You just have to use your head every day, listen to the safety briefings and don’t get distracted,” said Machinist Mark Malinowski, 25 years injury free.

Connections

DJ Cogan

By Stephen McGinnis, Communications Coordinator

EVERY YEAR for the last 30 years the Irish Pub Children Foundation has hosted the Tour de Shore, a 65-mile charity biking event that takes cyclists from the Irish Pub in Center City Philadelphia to the Irish Pub in Atlantic City.

The yearly cycling event is a fundraising opportunity for the Irish Pub Children's Foundation, a non-profit organization that provides monetary relief for families of fallen first responders and other children in need in the greater Philadelphia and South Jersey region. Throughout the past 30 years, the IPCF has raised over \$3.5 million for local families.

Conrail's DJ Cogan, Pavonia Mechanical Supervisor, has participated in the event for the past three years.

"It started out as a challenge to complete when I first started riding, but now it is more of something I do for fun and to support such a good cause," said Cogan.

"Obviously supporting the families of fallen first responders is great, but it is supports those in need throughout our area. It really helps to support and improve the relationship between the people in the community and local law enforcement," he added.

Cogan is planning on riding in the 31st Tour de Shore this summer, and is also planning on riding in the American Cancer Society race as well.

Tour de Shore bike ride, a 65-mile charity biking event that takes cyclists from the Irish Pub in Center City Philadelphia to the Irish Pub in Atlantic City. The yearly cycling event is a fundraising opportunity for the Irish Pub Children's Foundation, a non-profit organization that provides monetary relief for families of fallen first responders and other children in need in the greater Philadelphia and South Jersey region.



Paul Thoma

It all started about 10 years ago when the doctor told me I had to make some changes. It started with some light walking, then jogging, then running, and I was hooked. I ran a few 5 K's and then one day I decided I wanted to do a Marathon.

I ran my first marathon the next year and I have been running at least one every year for the last 5 or six years. Now I try and do a few road marathons and have started training to do some trail marathons as well. My wife even runs them with me.

I run a race every year that starts out with a 1 mile run, then I head over to the next starting line for a 10 mile run, and for a cool down I run a 5K, so its basically a half marathon.

The way I look at it is, I'm not always going to be able to do this, so I should do it while my body will let me.

// It started with some light walking, then jogging, then running, and I was hooked."

— Paul Thoma

Mark Piombino

Stamps were, and sometimes still are, things of beauty and history, links to distant places that spawned a global hobby known as philately, or, simply, stamp collecting.

There was a time when a collection might have fetched a good amount, because there was a time when people cared about stamps. They used them to mail bills, letters and postcards, and in the process paid attention to what was on them. One didn't have to be a collector to value the beautiful, quirky and rare.

Today, many if not most bills are paid online. Letters are rarely written and sent; email suffices. Stamps are still used occasionally, if rarely saved or savored. "I didn't start collecting stamps until about ten years ago, but in that time I was able to collect every Christmas stamp made since 1962," said Piombino. "As time goes on stamps become less and less relevant today, but time is the school in which we learn and time is the fire in which we burn," he added.

South Jersey Shared Assets Area



Conrail Donates Swing Bridge

IT'S BEEN a long time coming, but a trail connection between the east and southwest banks of the Schuylkill River Trail is finally possible with the donation of the Grays Ferry Avenue Bridge to the city.

Conrail, the consolidated rail corporation that owns the bridge in Grays Ferry, donated it to the City of Philadelphia. The 115-year-old bridge will then be replaced with an improved pedestrian swing bridge—think smaller and lighter—that will connect the Grays Ferry Crescent Trail along with east banks to the new Bartram's Mile trail on the southwest banks of the river.

State Representative Jordan Harris says it will connect the Grays Ferry Crescent Trail to the Bartram's Mile section of the Schuylkill River Trail system.

"Two communities who may be divided by a river can be connected again by a bridge," Harris said.

Construction is expected to begin next year for a projected opening in 2019. It's funded by \$10 million from the Commonwealth and a \$3.2 million federal grant.

The span will be called Conrail Crossing. Built in 1902 to carry freight across the river, the 226-foot long structure sits on a central pivot. It's been locked in the open position since 1984.

The move has been in the works for years, but the project has hit some snags and red tape all along the way. Funding finally received federal government approval on June 30 and construction was expected to begin in late 2017. But, "due to an extended review by the Coast Guard, this project's advertising date was delayed," Schuylkill River Development Corporation said in its most recent newsletter.

The plan now is to begin work in March 2018 and open the trail by December 2019. Expect the new bridge to have a pedestrian overlook and lighting.

Balzano Marine Terminal

AT THE Port of Camden, SJPC's busy Balzano Marine Terminal (formerly the Beckett Street Terminal) offers one-stop service for breakbulk and bulk cargoes. The facility handles steel, project cargo, wood products, cocoa beans and other bulk cargoes on a regular basis. The facility features excellent highway and rail connections.

The terminal has four berths, 21 warehouses comprising of more than a million square feet of storage space and is capable of transferring products directly to and from trucks, rail, and vessels.

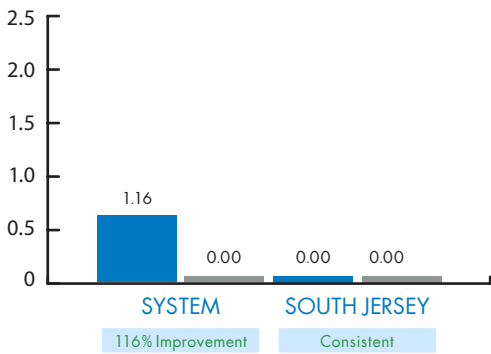
The remaining cargo handled by Balzano Terminal is furnace slag, iron ore, scrap metal, salt, containers, and recycled metals.

The SJPC is a quasi-state agency, which reports through the Department of Treasury to the Governor of New Jersey. The purpose of this state-created corporation is to provide meaningful public employment, tax ratables and business incentives to the South Jersey region. The SJPC owns and operates the Joseph A. Balzano and Broadway Marine Terminals in the Port of Camden, the Salem Marine Terminal at the Port of Salem, and the Paulsboro Marine Terminal at the Port of Paulsboro.

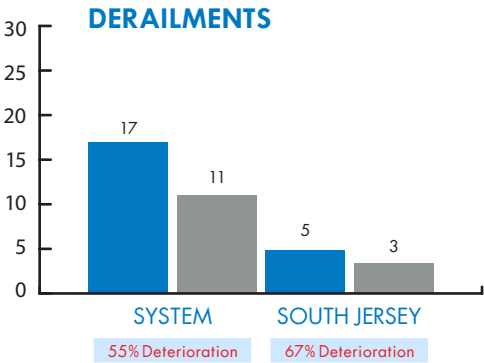
SOUTH JERSEY SAFETY AND PERFORMANCE METRICS

Jan. 2018 YTD Jan. 2017 YTD

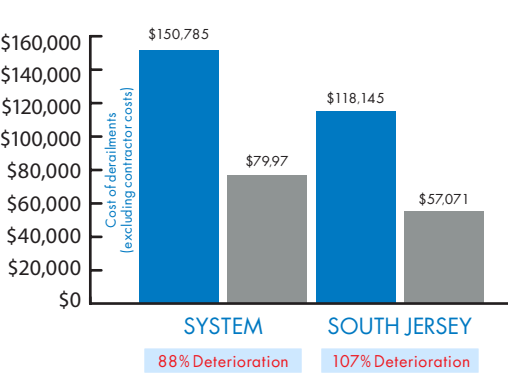
EMPLOYEE INJURY RATE



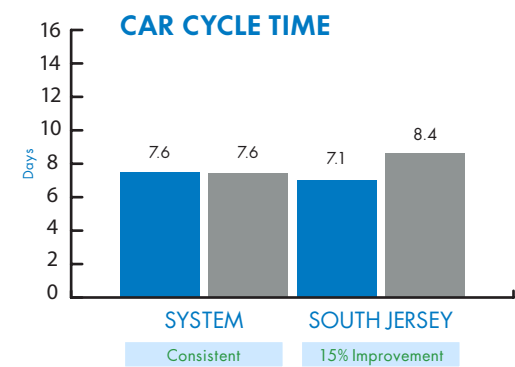
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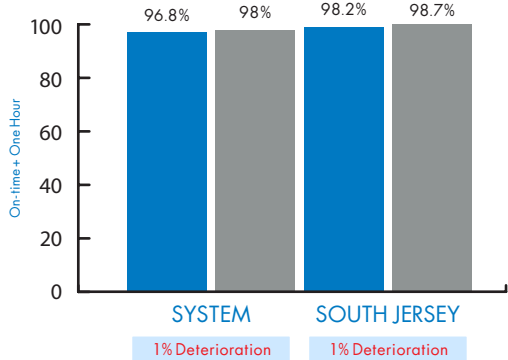
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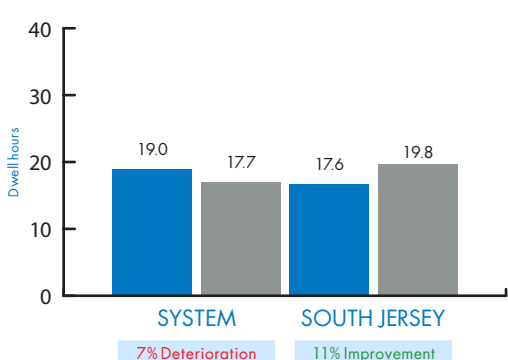
CAR CYCLE TIME



ON TIME DEPARTURES



YARD DWELL TIME



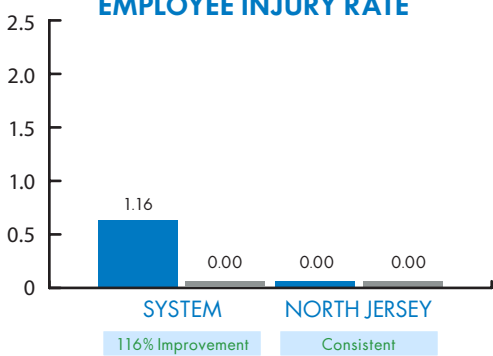
North Jersey Shared Assets Area

RECEIVING YARD
TRACKS 1-9

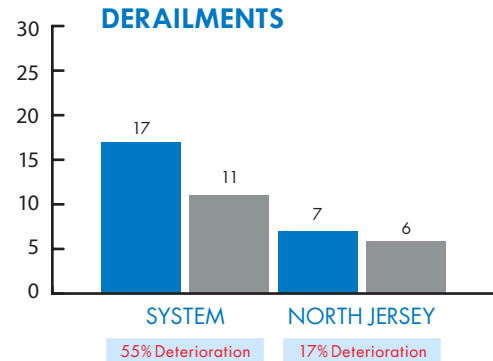
NORTH JERSEY SAFETY AND PERFORMANCE METRICS

■ Jan. 2018 YTD ■ Jan. 2017 YTD

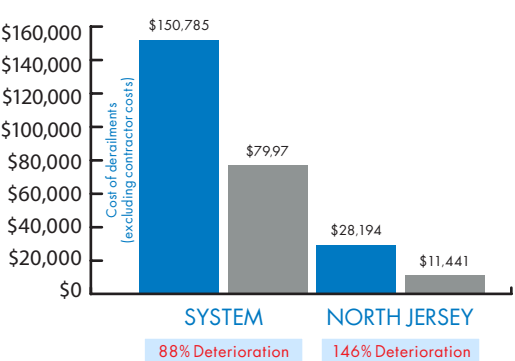
EMPLOYEE INJURY RATE



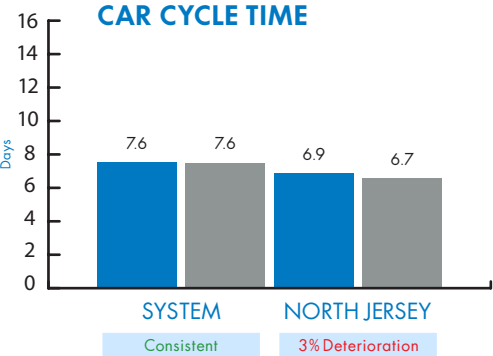
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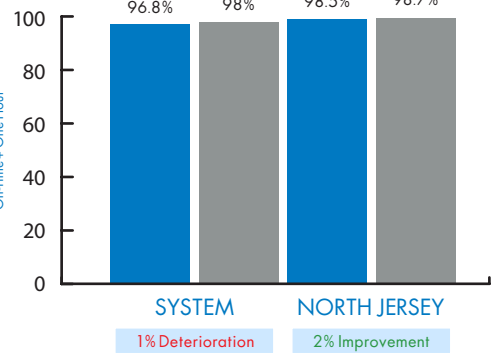
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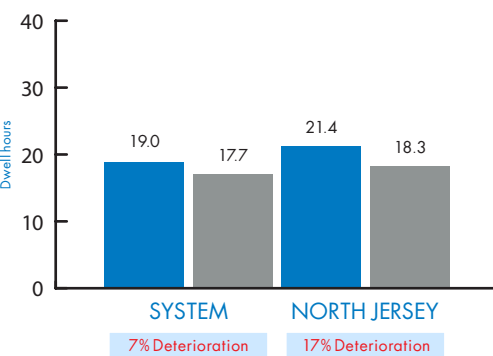
CAR CYCLE TIME



ON TIME DEPARTURES



YARD DWELL TIME



Santa Comes to Town

SANTA CLAUS returned to Freehold, NJ this year and with the help of the Freehold Police Department and Conrail employees, fun was had by all. Santa posed for photos with families, and candy and toys were given to every child.

The event was launched in 1997 by Conrail's Superintendent of Operations Joe Garofolo. "When I relocated my family to New Jersey, I thought it would be a great idea to have a Santa Train come to town," said Garofolo.

In its inaugural run Freehold Police Sgt. Chris Colander saw the train passing through town and knew Garofolo was onto something big and he was right, the Santa Train has become a staple of the borough's holiday season. Garofolo and Colander have continued the event each year in coordination with the Freehold Borough PBA.

"I reached out to Joe to see if there was any way we could help support the event to make it even bigger the next year, and we have been doing it ever since, it really is a great thing for the community, everyone loves it," said Colander.

Police estimate approximately 600 people attend the two-hour event every year. "We make two stops one in Freehold and one in Jamesburg N.J. At each stop we hand out candy and toys to all the children in attendance and everyone gets a chance to get their picture with Santa Claus," said Garofolo.

"We absolutely could not make this happen if it wasn't for all of the employees who volunteer their time year after year," said Garofolo. "Every single person from the train crew to the people handing out toys and candy volunteers there time to make this event happen," he added.

"The Santa Train is a lot of fun to do and a great way to bring in the holiday season," said Colander. "We could not do it without the help of Conrail and the Downtown Partnership and volunteers from everyone involved."

"We are all very proud of this event and Sgt. Colander for keeping it going for more than two decades," Freehold police Chief Glenn Roberts said. "It is a special part of the Freehold holiday season."



Buckeye-North Jersey

BUCKEYE IS one of the largest independent liquid petroleum products pipeline operators in the United States in terms of volumes delivered, with approximately 6,000 miles of pipeline. Buckeye also uses its service expertise to operate and/or maintain third-party pipelines and perform certain engineering and construction services for its customers. Additionally, Buckeye is one of the largest independent terminalling and storage operators in the United States in terms of capacity available for service.

Buckeye's terminal network comprises more than 120 liquid petroleum products terminals with aggregate storage capacity of over 115 million barrels across our portfolio of pipelines, inland terminals and an integrated network of marine terminals located primarily in the East Coast and Gulf Coast regions of the United States and in the Caribbean. Buckeye's network of marine terminals enables it to facilitate global flows of crude oil and refined petroleum products, offering its customers connectivity between supply areas and market centers through some of the world's most important bulk storage and blending hubs.

Buckeye entered into the marine terminal business to use their independent service provider business model and existing core competencies and capabilities in liquid petroleum product storage, handling and transportation to address the unique problems facing customers with marine terminal logistics needs. They take a collaborative approach to working with their customers and pride themselves on their problem solving, continuous improvement, and relentless focus on safe, reliable operations. Their goal is to connect their customers to the global market.

Their state-of-the-art facilities and assets touch global commodity flows transiting the Atlantic region and Panama Canal through their preeminent Western Hemisphere footprint in the Caribbean Basin, New York Harbor and Texas Gulf Coast. Every day they facilitate critical energy commodity movements for their global customer base and ensure that they are a trusted, reliable, efficient component of their supply chains.

Employee Benefits

Frank Thompson and Women's Aid Scholarships

CHILDREN OF current and former Conrail employees are eligible to apply for the Frank Thomson and Women's Aid Scholarships. The scholarships are available to students who are pursuing undergraduate studies at accredited four year colleges and universities. Awards are based on academic ability and financial need. Applications should be mailed to:

Chairman/Selection Committee

Frank Thomson/Women's Aid Scholarship Program

P.O. Box 95

Broomall, PA 19008

William Dale Murphy Memorial Scholarship

DEPENDENT CHILDREN of Conrail employees are eligible to apply for the Murphy Scholarship. The scholarship is available to students who are pursuing undergraduate studies at an accredited college or university. The Scholarship is a one-year award. Awards are based on academic ability and financial need. Students can apply online by visiting:

<http://www.pittsburghfoundation.org/scholarship/1552>

Applications can also be mailed to:

Selection Committee

W. D. Murphy Memorial Scholarship Fund

c/o The Pittsburgh Foundation

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Conrail news for you.

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- 7 Santa Comes to Town
- 8 Party Planning Committee

Party Planning Committee

By: William Judge, Director of Human Resources and Pensions

IN AN industry where stress levels can run high and maintaining a heightened sense of awareness to work safely, a break from the action is always welcomed. One of the ways Conrail tries to reward and show their appreciation is to invite employees and their families to a yearly holiday party and company picnic. In order to do it, a planning committee was formed.

The Conrail Party Planning Committee was created in 2015, and consists of employees from various departments throughout Conrail. The members are William Judge, Jennifer Ryan, Alicia Bilson, Jenn Cunhua, Kelly O'Donnell, Julie Barsh, and Stephen McGinnis. In Detroit Sylvia Walker and Rebecca Regulski help plan and run the company functions.

The committee strives to ensure that every event is planned and executed with hopes

that as many employees attend the various functions and are able to enjoy the event.

The committee meets on a regular basis, and each member plays an active role in all committee decisions. Members are charged with visiting and selecting venues, the menu, decorations, raffle prizes and employee and family gifts for each event.

At the events the committee members share the responsibilities to ensure everything goes according to plan. Recently, the committee hosted the Conrail Holiday Party and is finalizing plans for the Annual Conrail Picnic, which will be held again this summer.

Our company parties would not be possible without the committee's hard work and dedication to planning and executing these events. We encourage all of our employees and families to come to these events.